Residential Purchase Intermediary Product Guide

Standard Variable Rate (SVR): 7.64% Strictly for Intermediary use only





Fixed Residential Purchase Mortgages											
Product code	Initial rate	Product	Max LTV	Max loan	The overall cost for comparison is	Product rate floor	Product fees	Product incentives	Early Repayment Charges ¹		
Standard Po	Standard Purchase Products										
F520	4.99%	4.99% fixed until 31 July 2026 Followed by our SVR for the remaining term	75%	£1,000,000	7.1% APRC		£999 arrangement fee²		4% until 31/07/2023; 3% until 31/07/2024; and 2% until 31/07/2026		
F522	4.69%	4.69% fixed until 31 July 2028 Followed by our SVR for the remaining term	75%	£1,000,000	6.3% APRC		£999 arrangement fee²		6% until 31/07/2023; 5% until 31/07/2024; 4% until 31/07/2025; 3% until 31/07/2026; and 2% until 31/07/2028		
F521	5.29%	5.29% fixed until 31 July 2026 Followed by our SVR for the remaining term	90%	£450,000	7.2% APRC		£999 arrangement fee²		4% until 31/07/2023; 3% until 31/07/2024; and 2% until 31/07/2026		
F523	4.89%	4.89% fixed until 31 July 2028 Followed by our SVR for the remaining term	90%	£450,000	6.6% APRC		£999 arrangement fee ²		6% until 31/07/2023; 5% until 31/07/2024; 4% until 31/07/2025; 3% until 31/07/2026; and 2% until 31/07/2028		
Shared Owi	nership Pu	rchase Product									
SF49	5.19%	5.19% fixed until 30 June 2028 Followed by our SVR for the remaining term	95%	£1,000,000	6.6% APRC				6% until 30/06/2023; 5% until 30/06/2024; 4% until 30/06/2025; 3% until 30/06/2026; and 2% until 30/06/2028		
Lending int	Lending into Retirement Purchase Product										
ONF22	5.49%	5.49% fixed until 30 June 2028 Followed by our SVR for the remaining term	75%	£1,000,000	6.8% APRC		£999 arrangement fee²		6% until 30/06/2023; 5% until 30/06/2024; 4% until 30/06/2025; 3% until 30/06/2026; and 2% until 30/06/2028		
Retirement Interest Only (RIO) Purchase Product											
FG032	5.49%	5.49% fixed until 30 June 2028 Followed by our SVR for the remaining term	60%	£1,000,000	6.8% APRC		£999 arrangement fee ²		6% until 30/06/2023; 5% until 30/06/2024; 4% until 30/06/2025; 3% until 30/06/2026; and 2% until 30/06/2028		

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Discount	Discount Residential Purchase Mortgages										
Product code	Initial rate	Product	Max LTV	Max loan	The overall cost for comparison is	Product rate floor	Product fees	Product incentives	Early Repayment Charges ¹		
Standard F	Standard Purchase Products										
D632	4.44%	3.20% discount from our SVR until 31 July 2026 Followed by our SVR for the remaining term	75%	£1,000,000	6.7% APRC	2.99%	£999 arrangement fee²		4% until 31/07/2023; 3% until 31/07/2024; and 2% until 31/07/2026		
D633	4.74%	2.90% discount from our SVR until 31 July 2026 Followed by our SVR for the remaining term	90%	£450,000	6.9% APRC	2.99%	£999 arrangement fee²		4% until 31/07/2023; 3% until 31/07/2024; and 2% until 31/07/2026		
Switch to	Switch to Fix Standard Purchase Products										
D634	4.54%	3.10% discount from our SVR until 31 July 2026 Followed by our SVR for the remaining term	75%	£1,000,000	7.1% APRC	2.99%	£999 arrangement fee²	Switch to a fixed rate with the Tipton with no Early Repayment Charges from 31 July 2025	4% until 31/07/2023, 3% until 31/07/2024; and 2% until 31/07/2026		
D635	4.84%	2.80% discount from our SVR until 31 July 2026 Followed by our SVR for the remaining term	90%	£450,000	6.8% APRC	2.99%	£999 arrangement fee²	Switch to a fixed rate with the Tipton with no Early Repayment Charges from 31 July 2025	4% until 31/07/2023, 3% until 31/07/2024; and 2% until 31/07/2026		
Large loan	Standard Pu	rchase Product									
XD19	4.54%	3.10% discount from our SVR until 31 July 2026 Followed by our SVR for the remaining term	75%	£1,000,000 min, £1,500,000 max	6.8% APRC	2.99%	£999 arrangement fee²		4% until 31/07/2023, 3% until 31/07/2024; and 2% until 31/07/2026		
Family Ass	sist Purchase	Product (up to 100% LTV)									
PDT18	4.74%	2.90% discount from our SVR for the mortgage term	100%	Outside M25: £100,000 min, £250,000 max Inside M25: £250,000 min, £400,000 max	5.6% APRC	2.99%	£999 arrangement fee²	Flexible LTV ³	No Early Repayment Charges		
Lending into Retirement Purchase Product											
OND11	4.59%	3.05% discount from our SVR until 30 June 2026 Followed by our SVR for the remaining term	75%	£1,000,000	6.8% APRC	2.99%	£999 arrangement fee²		4% until 30/06/2023; 3% until 30/06/2024; and 2% until 30/06/2026		

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Discount Re	Discount Residential Purchase Mortgages continued									
Product code	Initial rate	Product	Max LTV	Max loan	The overall cost for comparison is	Product rate floor	Product fees	Product incentives	Early Repayment Charges ¹	
Self-build Pui	Self-build Purchase Products – Accelerator Specific Range: Available via our BuildLoan partnership only									
VD043	5.93%	1.71% discount from our SVR until 30 June 2025 Followed by our SVR for the remaining term	85%	£600,000	7.6% APRC	5.93%			3% until 30/06/2023; and 2% until 30/06/2025	
VD044	5.73%	1.91% discount from our SVR until 30 June 2025 Followed by our SVR for the remaining term	85%	£600,000	7.5% APRC	5.73%	0.5% arrangement fee ²		3% until 30/06/2023; and 2% until 30/06/2025	
Self-build Pui	Self-build Purchase Product – Arrears Specific Range: Available via our BuildLoan partnership only									
VD042	5.64%	2.00% discount from our SVR until 30 June 2025 Followed by our SVR for the remaining term	85%	£600,000	7.5% APRC	5.64%	0.5% arrangement fee ²		3% until 30/06/2023; and 2% until 30/06/2025	

What you need to know:

Please note: The minimum loan amount is £50,000, unless otherwise stated.

- 1 Early Repayment Charges apply during the product term. Up to 10% of the original mortgage amount can be overpaid each year without charge, however, if the mortgage is redeemed or switched to another product during the product term then the Early Repayment Charge will apply. For further details contact a member of the team.
- 2 The arrangement fee can be deducted from the advance or added to the mortgage. Interest is payable if the fee is added to the mortgage.
- 3 Our Flexible Family Assist product means the 20% security can be made up of borrower deposit and either the collateral charge or savings options detailed above in any ratio (with a maximum of 10% borrower deposit) best suited to the borrower and their family
- 4 Cashback is applied upon completion of the mortgage.

Interest rates on our discount products are floored at 2.99% or product rate if lower, with the exception of self-build products which are always floored at product rate. All products have a standard income multiple of 4.49 times.

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