Semi Exclusive High Income Multiple Intermediary Product Guide

Standard Variable Rate (SVR): 7.64% Strictly for Intermediary use <u>only</u>

Discount Rate Remortgage Product (Semi Evolusive)



Semi Exclusive, available through select lending partners.

Discount Rate Purchase Product (Semi Exclusive)										
Product code										
HXD21	4.64%	3.00% discount from our SVR until 30 June 2026 Followed by our SVR for the remaining term	85%	£1,000,000	6.9% APRC	2.99%	£999 arrangement fee¹	4% until 30/06/2023; 3% until 30/06/2024; 2% until 30/06/2026.		

Discoult Nate Nelliotigage Froduct (Sellii Exclusive)											
Product code											
RHXD21	4.74%	2.90% discount from our SVR until 30 June 2026 Followed by our SVR for the remaining term	85%	£1,000,000	6.9% APRC	2.99%	£999 arrangement fee¹	Up to £350 valuation fee contribution ² and free standard legals ³	4% until 30/06/2023; 3% until 30/06/2024; 2% until 30/06/2026.		

What you need to know:

- These products are only available to applicants requiring more than our standard income multiple of 4.49 times, up to a maximum of 6 times joint income. Standard affordability assessments apply.
- These products are available on a repayment basis only for both purchase and remortgage applications.
- Loans are considered up to 85% LTV. There is a minimum loan size up of £50,000, up to a maximum of £500,000.
- 1 The arrangement fee can be deducted from the advance or added to the mortgage. Interest is payable if the fee is added to the mortgage.
- 2 We'll cover the cost of a standard mortgage valuation on a property valued up to £400,000, which is equivalent to a £350 contribution towards the cost of a standard valuation.
- 3 We'll cover the costs of any standard legal fees involved. Any non-standard costs must be paid by your client.
- 4 Early Repayment Charges apply during the product term. Up to 10% of the original mortgage amount can be overpaid each year without charge, however, if the mortgage is redeemed or switched to another product during the product term then the Early Repayment Charge will apply. For further details contact a member of the team.

Interest rates on our discount products are floored at 2.99% or product rate if lower.

