





Bridging Finance

Product Guide

June 2023





The West One Way

Our extensive range of bridging and development finance has been developed to provide finance for a wide range of borrower needs. As a leading bridging finance provider since 2007, the West One team have an industry reputation for providing a personalised approach to lending resulting in an extensive portfolio of bridging loans.

Bridging loans are short term finance, normally lasting up to 12 months and are a great solution for borrowers who need finance temporarily and quickly. They are ideal for refinancing, auction purchases, property refurbishment and acquiring land or semi-commercial/commercial assets.

Our loans are available as first or second charge and have no early repayment charges.



Integrated product portfolio - consistency throughout the property finance lifecycle



A unique approach to credit risk



A personal approach - treating every customer and case individually



Advanced technology



Over 15 years of experience in specialist finance markets

Why West One

We offer a personalised approach to lending and can work with the speed and flexibility required when the timing is critical.

Reasons to use West One Bridging

- Legal undertakings requested by exception only.
- A highly experienced, dedicated underwriter is assigned to each case.
- Offer both regulated and non regulated loans as either 1st or 2nd charges.
- Loans secured against all property types (residential, semi-commercial, commercial) across England, Wales and mainland Scotland.
- Max LTV up to 70%.
- Loans up to £20m (higher can be considered upon referral).
- No early repayment charges.
- Complex offshore structures considered.
- Minimum term 1 month.



Contents

Bridging Finance

Residential

Regulated
Non Regulated

Commercial / Semi-Commercial

Land





Residential Bridging

Regulated Principle Primary Residence

Purpose - secured against a borrower's main residence.

Features		
Max LTV	1st charge - 70% 2nd charge - 65%	
Fixed Interest rate	from 1.00% - 1st charge from 1.05% - 2nd charge	
Charge type	1st / 2nd	
Min loan size	£75,000	
Location	England, Scotland, Wales	
Max Term	12 months	
Interest type	Retained	

Criteria
Residential properties only.
Evidenced, robust exit strategy.
Client's / immediate family's primary place of residence.
Minimum age is 18. No maximum age limit.
Scotland - mainland only.
Minimum term 1 month.
Retained interest only.

Non Regulated

Max LTV	1st charge - 70%	Residential properties only.
IVIAX LI V	2nd charge - 65%	
Fixed Interest rate	from 1.00% - 1st charge from 1.05% - 2nd charge	Evidenced, robust exit strategy.
Charge type	1st / 2nd	Investment properties only. Must not be occupied by an immediate family member.
Min loan size	£75,000	Minimum age is 18. No maximum age limit.
Location	England, Scotland, Wales	Scotland - mainland only.
Max Term	24 months	Minimum term 1 month.
Interest type	Retained / Serviced	Retained / Serviced interest only.



Semi-Commercial / Commercial Bridging

Semi-Commercial

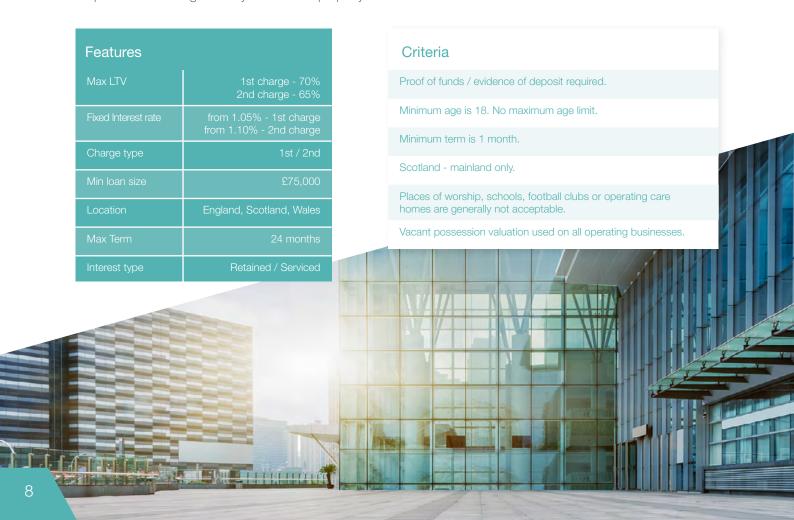
Purpose - secured against a property with at least 40% residential floor space.

Features	
Max LTV	1st charge - 70% 2nd charge - 65%
Fixed Interest rate	from 1.00% - 1st charge from 1.05% - 2nd charge
Charge type	1st / 2nd
Min loan size	£75,000
Location	England, Scotland, Wales
Max Term	24 months
Interest type	Retained / Serviced

Criteria
Proof of funds / evidence of deposit required.
Minimum age is 18. No maximum age limit.
Minimum term is 1 month.
Scotland - mainland only.
Places of worship, schools, football clubs or operating care homes are generally not acceptable.
Vacant possession valuation used on all operating businesses.

Commercial

Purpose - secured against fully commercial property





Land Bridging

Purpose - secured against land with or without planning permission

Features	
Max LTV	With planning - 65% Without planning - 50%
Fixed Interest rate	from 1.10%
Charge type	1st
Min loan size	£75,000
Location	England, Scotland, Wales
Max Term	24 months
Interest type	Retained or serviced

Criteria
Proof of funds / evidence of deposit required.
Minimum age is 18. No maximum age limit.
Minimum term is 1 month.
Where planning has been granted, relevant planning application reference must be provided.
Land without planing is on a referral basis.
Scotland - mainland only.
Serviced interest subject to affordability assessment.

