

# Buy-to-Let Product Guide



## Contents

| Affordability                     | page 2 |
|-----------------------------------|--------|
| Standard Buy to Let               | page 2 |
| House of Multiple Occupancy (HMO) | page 4 |
| Multi Unit Freehold Blocks (MUFB) | page 6 |
| Expat Borrowers                   | page 8 |
| Semi-Commercial                   | page 9 |

## **Affordability**

|                      | 2 Year Fixed | 5 Year Fixed |
|----------------------|--------------|--------------|
| Basic Rate           | 125%         | 125%         |
| Higher Rate          | 140%         | 125%         |
| Additional Rate      | 140%         | 125%         |
| Limited Company /LLP | 125%         | 125%         |

<sup>\*</sup> Affordability for Semi-commercial security will only include rents from the residential elements.

#### **Interest Calculation Rate**

**2 year fixed rate -** Affordability calculated on the greater of payrate plus 2% or 100% at BOE plus 5%

**5 year fixed rate -** Affordability calculated on payrate

## Standard Buy to Let

#### **Key Features**

- Available for both Individual and Corporate borrowers
- Purchase and Remortgage applications
- For lending against houses, leasehold flats, maisonettes and new build properties
- Maximum Loan: £2,000,000 subject to loan to value limits
- Product fees can be added to the loan over and above the maximum loan limits
- A non-refundable application fee of £185 applies, unless otherwise stated

| 2 Year Fixed |              |     |                |                              |                      |              |
|--------------|--------------|-----|----------------|------------------------------|----------------------|--------------|
| Max LTV      | Initial Rate | Fee | ICR            | ERC                          | Revert Rate          | Product Code |
| <b>75</b> %  | 5.40%        | 5%  | 125% /<br>140% | 2% in year 1<br>2% in year 2 | 10.25%<br>(BBR + 5%) | STD-2755-012 |

| 5 Year Fixed |              |     |      |  |                      |              |
|--------------|--------------|-----|------|--|----------------------|--------------|
| Max LTV      | Initial Rate | Fee | ICR  | ERC  | Revert Rate          | Product Code |
| <b>75</b> %  | 5.90%        | 5%  | 125% | 5% in year 1<br>4% in year 2<br>4% in year 3<br>3% in year 4<br>2% in year 5 | 10.25%<br>(BBR + 5%) | STD-5755-025 |

## Standard Buy to Let

#### 2 Year Fixed

| Max LTV     | Initial Rate | Fee | ICR            | ERC                          | Revert Rate          | Product Code |
|-------------|--------------|-----|----------------|------------------------------|----------------------|--------------|
| <b>7</b> 5% | 6.80%        | 2%  | 125% /<br>140% | 2% in year 1<br>2% in year 2 | 10.25%<br>(BBR + 5%) | STD-275-012  |

#### 5 Year Fixed

| Max LTV     | Initial Rate | Fee | ICR  | ERC  | Revert Rate | Product Code |
|-------------|--------------|-----|------|--|-------------|--------------|
| <b>75</b> % | 6.45%        |     |      | 5% in year 1<br>4% in year 2                 | 10.25%      | STD-575-032  |
| 80%         | 6.75%        | 2%  | 125% | 4% in year 3<br>3% in year 4<br>2% in year 5 | (BBR + 5%)  | STD-580-037  |

## House of Multiple Occupancy (HMO)

#### Small HMO - Up to 6 bedrooms

#### **Key Features**

Up to six rooms with no complex structure (easily converted back to residential status) and / or let to no more than six unrelated individuals. If room sizes allow for more than one individual per room under government guidelines, the share must be a related individual.

- Maximum Loan: £1,500,000 subject to loan to value limits
- A non-refundable application fee of £185 applies, unless otherwise stated

| 5 Year Fixed |              |     |      |  |                      |               |
|--------------|--------------|-----|------|--|----------------------|---------------|
| Max LTV      | Initial Rate | Fee | ICR  | ERC  | Revert Rate          | Product Code  |
| 75%          | 6.65%        | 5%  | 125% | 5% in year 1<br>4% in year 2<br>4% in year 3<br>3% in year 4<br>2% in year 5 | 10.25%<br>(BBR + 5%) | SHMO-5755-024 |

| 5 Year Fixed |              |     |      |  |                      |              |
|--------------|--------------|-----|------|--|----------------------|--------------|
| Max LTV      | Initial Rate | Fee | ICR  | ERC  | Revert Rate          | Product Code |
| 75%          | 7.25%        | 2%  | 125% | 5% in year 1<br>4% in year 2<br>4% in year 3<br>3% in year 4<br>2% in year 5 | 10.25%<br>(BBR + 5%) | SHMO-575-031 |

## House of Multiple Occupancy (HMO)

### Large HMO - Between 6 & 10 Bedrooms

#### **Key Features**

Six rooms or more, complex structures (not easily converted back to a residential status), Suis Generis planning and / or smaller size HMOs where planning allows the rooms to be a shared let to unrelated individuals and therefore unrelated individuals exceed room total.

- Maximum Loan: £1,500,000 subject to loan to value limits
- A non-refundable application fee of £185 applies, unless otherwise stated

| 5 Year Fixed |              |     |      |  |                      |               |
|--------------|--------------|-----|------|--|----------------------|---------------|
| Max LTV      | Initial Rate | Fee | ICR  | ERC  | Revert Rate          | Product Code  |
| <b>75</b> %  | 6.80%        | 5%  | 125% | 5% in year 1<br>4% in year 2<br>4% in year 3<br>3% in year 4<br>2% in year 5 | 10.25%<br>(BBR + 5%) | LHMO-5755-024 |

| 5 Year Fixed |              |     |      |  |                      |              |
|--------------|--------------|-----|------|--|----------------------|--------------|
| Max LTV      | Initial Rate | Fee | ICR  | ERC  | Revert Rate          | Product Code |
| 75%          | 7.35%        | 2%  | 125% | 5% in year 1<br>4% in year 2<br>4% in year 3<br>3% in year 4<br>2% in year 5 | 10.25%<br>(BBR + 5%) | LHMO-575-037 |

## Multi Unit Freehold Block (MUFB)

#### **Small MUFB**

#### **Key Features:**

- Available for both Individual and Corporate borrowers
- Purchase and Remortgage applications
- Lending against MUFB properties of up to 4 units
- Maximum Loan: £1,500,000 subject to loan to value limits
- Product fees can be added to the loan over and above the maximum loan limits
- A non-refundable application fee of £185 applies, unless otherwise stated

| 5 Year Fixed |              |     |      |  |                      |               |
|--------------|--------------|-----|------|--|----------------------|---------------|
| Max LTV      | Initial Rate | Fee | ICR  | ERC  | Revert Rate          | Product Code  |
| 75%          | 6.85%        | 5%  | 125% | 5% in year 1<br>4% in year 2<br>4% in year 3<br>3% in year 4<br>2% in year 5 | 10.25%<br>(BBR + 5%) | SMUB-5755-024 |

| 5 Year Fixed |              |     |      |  |                      |              |
|--------------|--------------|-----|------|--|----------------------|--------------|
| Max LTV      | Initial Rate | Fee | ICR  | ERC  | Revert Rate          | Product Code |
| <b>75</b> %  | 7.30%        | 2%  | 125% | 5% in year 1<br>4% in year 2<br>4% in year 3<br>3% in year 4<br>2% in year 5 | 10.25%<br>(BBR + 5%) | SMUB-575-037 |

## Multi Unit Freehold Block (MUFB)

### Large MUFB

#### **Key Features:**

- Available for both Individual and Corporate borrowers
- Purchase and Remortgage applications
- Lending against MUFB properties between 4 & 10 units
- Maximum Loan: £700,000
- Product fees can be added to the loan over and above the maximum loan limits
- A non-refundable application fee of £185 applies, unless otherwise stated

| 5 Year Fixed |              |     |      |  |                      |               |
|--------------|--------------|-----|------|--|----------------------|---------------|
| Max LTV      | Initial Rate | Fee | ICR  | ERC  | Revert Rate          | Product Code  |
| 75%          | 6.99%        | 5%  | 125% | 5% in year 1<br>4% in year 2<br>4% in year 3<br>3% in year 4<br>2% in year 5 | 10.25%<br>(BBR + 5%) | LMUB-5755-024 |

| 5 Year Fixed |              |     |      |  |                      |              |
|--------------|--------------|-----|------|--|----------------------|--------------|
| Max LTV      | Initial Rate | Fee | ICR  | ERC  | Revert Rate          | Product Code |
| <b>75</b> %  | 7.40%        | 2%  | 125% | 5% in year 1<br>4% in year 2<br>4% in year 3<br>3% in year 4<br>2% in year 5 | 10.25%<br>(BBR + 5%) | LMUB-575-037 |

## **Expat Borrowers**

#### **Key Features:**

- Available for Individual and Corporate borrowers
- UK citizens with an active UK credit footprint only
- Purchase and Remortgage applications
- Lending against houses, leasehold flats, maisonettes, HMOs, MUFBs and new build properties
- Maximum Loan: £2,000,000 subject to loan to value and property limits
- Product fees can be added to the loan over and above the maximum loan limits
- A non-refundable application fee of £185 applies, unless otherwise stated

#### 5 Year Fixed

| Max LTV     | Initial Rate | Fee | ICR  | ERC  | Revert Rate          | Product Code |
|-------------|--------------|-----|------|--|----------------------|--------------|
| <b>65</b> % | 6.05%        | 5%  | 125% | 5% in year 1<br>4% in year 2<br>4% in year 3<br>3% in year 4<br>2% in year 5 | 10.25%<br>(BBR + 5%) | EXP-5655-025 |

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|------------|--|
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|            |  |
|            |  |

| Max LTV | Initial Rate | Fee | ICR  | ERC  | Revert Rate          | Product Code |
|---------|--------------|-----|------|--|----------------------|--------------|
| 65%     | 6.55%        | 2%  | 125% | 5% in year 1<br>4% in year 2<br>4% in year 3<br>3% in year 4<br>2% in year 5 | 10.25%<br>(BBR + 5%) | EXP-565-038  |

## Semi-commercial

#### **Key Features:**

- Available for Individual and Corporate borrowers
- Purchase and Remortgage applications
- Lending against semi-commercial properties where the commercial element does not exceed 40% of the total property
- The value and rental income from any commercial element cannot be used to support either the affordability or LTV assessment
- Maximum Loan: £1,500,000 (£700,000 if >4 units) subject to loan to value and property limits
- Product fees can be added to the loan over and above the maximum loan limits
- A non-refundable application fee of £185 applies, unless otherwise stated

| 5 Year Fixed |              |     |      |  |                      |              |
|--------------|--------------|-----|------|--|----------------------|--------------|
| Max LTV      | Initial Rate | Fee | ICR  | ERC  | Revert Rate          | Product Code |
| 75%          | 7.05%        | 2%  | 125% | 5% in year 1<br>4% in year 2<br>4% in year 3<br>3% in year 4<br>2% in year 5 | 10.25%<br>(BBR + 5%) | SMC-575-037  |