

Right to Buy Residential Product Guide

January 2024

- Broad range & Better service
- Rates starting at 6.44% & dedicated case owner from application to offer
- Manual underwriting by a team of skilled decision makers

Version 1.9

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Highlights of our wide ranging criteria

No Credit Scoring

- We don't credit score to make decisions
- We don't credit score to determine product selection.
- What you see is what you get
- Manual underwriting by a team of skilled decision makers

Minimum Income £18k

- Can be the combined income of both applicants
- Must be earned income
- 100% of secondary income accepted

CCJs

- Don't need to be satisfied
- No value limit
- Can be registered as recently as 24 months ago

Defaults

- Don't need to be satisfied
- No value limit
- Can be registered as recently as 24 months ago

Self-Employed

- Across the entire range
- Minimum of 1 year's trading
- Net profit for Sole Traders
- Salary and dividends for Company Directors
- Additional remuneration add back allowed where applicants own 100% of the company
- Latest year's figures used for affordability

Day Rate Contractors

- Income assessed based on daily rate whether self-employed, limited company or umbrella company
- Minimum 12 months history and 3 months' bank statements
- Average or current day rate to be minimum of £200 per day

First Time Buyers

- 100% cash gifted deposit acceptable with proof of 12 months rental history or household upkeep

Strong Approach to Affordability

- 100% of shift allowance
- Flexibility around non-court ordered maintenance and many regular benefits e.g. Working Family Tax Credit, Child Benefit, Universal Credit, Disability Living Allowance, etc.
- 5 year fixed rates calculated at pay rate



Pepper 48 - RIGHT TO BUY

Suitable for customers that haven't had a CCJ or Default in the last 48 months

LMR = 6.15%

Effective 15th November 2023

Term	LTV	Initial Rate	Product Fee	Product Code	Reversion Rates (LMR +)
5 Year Fixed	75%	6.44%	£0	RT50016	3.90%
ERC: 4%, 4%, 3%, 3%, 2%					

Credit Criteria			
CCJs	0 registered in 48 months	Bankruptcy/IVA	Discharged > 6 years ago
Default	0 registered in 48 months	Repossessions	None in last 6 years
Default/ CCJ Value	No limit	Debt Management Plan	Considered if satisfied over 12 months ago
Secured Missed Payments	0 in 48 months (No arrears balance in last 6 months)		

Pepper 36 - RIGHT TO BUY

Suitable for customers that haven't had a CCJ or Default in the last 36 months

LMR = 6.15%

Effective 15th November 2023

Term	LTV	Initial Rate	Product Fee	Product Code	Reversion Rates (LMR +)
5 Year Fixed	75%	6.44%	£0	RT50017	3.90%
ERC: 4%, 4%, 3%, 3%, 2%					

Credit Criteria			
CCJs	0 registered in 36 months	Bankruptcy/IVA	Discharged > 6 years ago
Default	0 registered in 36 months	Repossessions	None in last 6 years
Default/ CCJ Value	No limit	Debt Management Plan	Considered if satisfied over 12 months ago
Secured Missed Payments	0 in 36 months (No arrears balance in last 6 months)		

Pepper 24 - RIGHT TO BUY

Suitable for customers that haven't had a CCJ or Default in the last 24 months

LMR = 6.15%

Effective 15th November 2023

Term	LTV	Initial Rate	Product Fee	Product Code	Reversion Rates (LMR +)
5 Year Fixed	75%	6.84%	£0	RT50018	3.90%
ERC: 4%, 4%, 3%, 3%, 2%					

Credit Criteria			
CCJs	0 registered in 24 months	Bankruptcy/IVA	Discharged > 6 years ago
Default	0 registered in 24 months	Repossessions	None in last 6 years
Default/ CCJ Value	No limit	Debt Management Plan	Considered if satisfied over 12 months ago
Secured Missed Payments	0 in 24 months (No arrears balance in last 6 months)		

Key Criteria

LMR = 6.15%
Effective 15th November 2023

Key Criteria			
Applicants		Loan Size	
Minimum Age	21 years	Minimum	£25,001
Maximum Age	75 years at end of term	Maximum	Up to £750,000 available up to 100% Loan to Purchase Price (including fees) and 75% LTV
Self-Employed	Must have been in their current business for a minimum of 12 months and able to supply 1 year's trading accounts	Property value	
		Minimum	£70,000
		Term	
Remortgages		Minimum	5 years and 1 month
Remortgages	Right to Buy remortgage application not acceptable during pre-emption period	Maximum	35 years