# Residential product guide

- ✓ Up to 90% LTV on new 7 year fixed range
- ✓ Maximum Age extended to 80 at the end of term
- Potential for a term of up to 45 years
- Applicants with Bankruptcy or IVA's now allowed just 3 years after discharge
- ✓ Acceptable Visas extended with just one years UK residency required
- Child Benefit accepted at 100%
- ✓ Packager Exclusive Tier allowing higher levels of adverse

# SERVICE YOU'VE ALWAYS DREAMED OF



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# **Criteria Highlights**

### Impaired and improving credit

- Defaults and CCJs considered as long as none in the last 6 months
- Mortgage & unsecured arrears considered
- Applicants with Bankruptcy or IVA's now allowed just
  3 years after discharge

### Self employed

- Minimum 1 years trading required
- 2 years evidence of income required unless only 1 years available due to time trading
- Salary, dividends and net profit considered
- Accepted across all products

#### **Joint Borrower Sole Proprietor**

- Up to 4 applicants accepted
- All incomes considered in affordability
- Minimum income of main applicant £15,000
- Parents (including step-parents and parents of a spouse) and children (including step or adopted), siblings, grandparents, aunts, uncles, cousins and nieces/nephews) accepted

### **Contractor and short work history**

- 48x weekly rate for self employed
- Day 1 contractors considered with a minimum 1-years track record of employment within the same line of work
- Minimum 3 months remaining on current contract
- Contractors of any profession
- CIS workers & Umbrella contractors accepted

### **EU/EEA/Swiss and Foreign nationals**

Acceptable Visas:-

- EU/EEA/Swiss with Settled Status
- EU/EEA/Swiss with Pre-Settled Status
- Foreign National with Indefinite Leave to Remain
- Family Visa
- Tier 1 (Entrepreneur Visa only)
- Tier 2 (Skilled Worker)
- UK Ancestry Visa
- British National (Overseas) Visa
- Senior or Specialist Worker visa
- Health and Care Worker Visa

### **Specialist properties**

- Ex-Public Sector properties
- New Build
- Flats above or adjacent to commercial accepted
- High-rise flats considered with no restrictions on the maximum number of storeys
- Right to Buy properties now accepted

# General and Credit Criteria

#### Application Criteria

Assessment Fee	£180. No application fee payable on Fee Saver Range.
Product Fee	Product fees can be added to loan above max LTV except 90%
Overpayments	Where ERCs exist, up to 10% in any rolling 12-month period. As no ERCs on variable products there is no restriction on overpayments
Age	21 years at application and up to 80 years at the end of term
Maximum number of applicants	4 (all incomes considered)
Minimum income	One applicant must earn at least £15,000
Minimum Ioan	£50,000
Maximum loan	£2m up to 75%, £1m up to 85%
Term	5-45 years. Any products selected with a fixed rate of 5 or more years, 1 extra year must to be applied to the term
Interest only	Up to 75% LTV, Maximum loan £1m. Not available for applicants who are already retired or are looking to borrow into retirement
FTBs	Accepted on all products across the full range
Remortgage	Considered even within 6 months since purchase or last remortgage, subject to underwriter discretion
Debt Consolidation	Available up to 85% LTV
Locations	Mainland England, Scotland and Wales. Postcode restrictions apply in Scotland

# **Customer Credit Profile**

See where your customer fits within our Vida tiers

Criteria	VIDA 36	VIDA 24	VIDA 6	
Months since last default	0 in 36	0 in 24 0 in 6		
Months since last CCJ	0 in 36	0 in 24	0 in 6	
Worst Status Secured Payments* (months)	0 in last 36	3 in last 24		
Combined value of missed unsecured payments in the last 6 months**	£250	£500		
Bankruptcy / IVA / DRO / Trust Deed	3 years +			
Previous repossessions	6 years +			

\*All historic secured arrears must have been made up to date for at least 6 months prior to application \*\*Telecom and Utility missed payments ignored when assessing adverse tier

• Debt Management Plan/Debt Arrangement Schemes may be considered at Underwriter discretion - subject to satisfactory affordability and conduct checks.

Should your customer have adverse that falls outside of our three Credit Tiers above, we still may be able to help! Our 15 Packager Partners have access to an exclusive credit tier and products. Take a look at **'Our Packagers'** on page 11 to find out more.

### Standard range - 2 year fixed rate

Available for both purchase and remortgages

Product	LTV	Tier	Initial rate	Fee	Max loan
		Vida 36	6.49%		
	75%	Vida 24	6.59%	£995	£2m
		Vida 6	6.79%		
		Vida 36	6.74%		£lm
2 year fixed	80%	Vida 24	6.84%	£995	
		Vida 6	7.04%		
		Vida 36	7.04%	£995	
	85%	Vida 24	7.24%		£lm
		Vida 6	7.44%		

### Standard range - 5 year fixed rate\*

Available for both purchase and remortgages

Product	LTV	Tier	Initial rate	Fee	Max loan
		Vida 36	6.14%		
	75%	Vida 24	6.24%	£995	£2m
		Vida 6	6.44%		
		Vida 36	6.54%		£lm
5 year fixed	80%	Vida 24	6.64%	£995	
		Vida 6	6.84%		
		Vida 36	6.79%	£995	
	85%	Vida 24	7.09%		£lm
		Vida 6	7.24%		

\*A minimum term of 6 years is required

### Standard range - 7 year fixed rate\*\*

Available for both purchase and remortgages

Product	LTV	Tier	Initial rate	Fee	Max loan
7 year fixed	90%	Vida 36	6.79%	£995	£600k

\*\*A minimum term of 8 years is required

Additional information	
Minimum Ioan £50k	

#### ERC's

7.30% Set on 01.09.2023

2 year 4%, 3%

5 year 5%, 5%, 4%, 3%, 2% 7 year 6%, 6%, 5%, 4%, 3%, 2%, 1% **Revert rate** 

Vida Variable Rate (VVR)

9.94% (VVR + 2.64%)

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### RESIDENTIAL

### Fee saver - 2 year fixed rate

Available for both purchase and remortgages Fee free, no assessment fee, free valuation on properties up to £1m

Product	LTV	Tier	Initial rate	Fee	Max loan
		Vida 36	7.29%	£0	
2 year fixed	75%	Vida 24	7.39%		£0
		Vida 6	7.59%		

### Fee saver - 5 year fixed rate\*

Available for both purchase and remortgages Fee free, no assessment fee, free valuation on properties up to £1m

Product	LTV	Tier	Initial rate	Fee	Max loan	
		Vida 36	6.34%			
5 year fixed	75%	Vida 24	6.44%	£0	£0	£2m
		Vida 6	6.64%			

\*A minimum term of 6 years is required

### Fee saver - 7 year fixed rate\*\*

Available for both purchase and remortgages Fee free, no assessment fee, free valuation on properties up to £1m

Product	LTV	Tier	Initial rate	Fee	Max loan
7 year fixed	90%	Vida 36	6.99%	£0	£600k

\*\*A minimum term of 8 years is required

#### Additional information Minimum Ioan £50k

#### Vida Variable Rate (VVR)

7.30% Set on 01.09.2023

#### ERC's

Revert rate

2 year 4%, 3% 5 year 5%, 5%, 4%, 3%, 2% 7 year 6%, 6%, 5%, 4%, 3%, 2%, 1%

9.94% (VVR + 2.64%)

### Standard range - Variable Rate

Available for both purchase and remortgages

Product	LTV	Tier	Initial rate	Fee	Max loan
2 year variable	75%	Vida 36	8.79% (VVR + 1.49%)	£995	£2m

#### Additional information

Minimum loan £50k

### Vida Variable Rate (VVR)

7.30% Set on 01.09.2023

#### ERC's No ERC's are payable on our variable products

#### **Revert rate** 9.94% (VVR + 2.64%)

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### **Right to Buy**

Purchase only applications from Local Authorities for Right to Buy and from Housing Associations for Right to Acquire Available up to lower of 100% of discounted purchase price or 75% of the open market value.

#### We will need to see:

- Section 125 or RTA 3 from the Local Authority/Housing Association
- Last 12 months rental payments. Any missed rental payments will be treated as missed mortgage payments for tier allocation

### **Right to Buy**

Product	LTV	Tier	Initial rate	Fee	Max loan
		Vida 36 7.14%			
2 year fixed	75%	Vida 24	7.24%	£995	£2m
		Vida 6	7.54%		
		Vida 36 6.89%	6.89%	£995	
5 year fixed*	75%	Vida 24	7.14%		£2m
		Vida 6	7.34%		

\*A minimum term of 6 years is required

Additional information

Vida Variable Rate (VVR) 7.30% Set on 01.09.2023

ERC'S 2 year 4%, 3% 5 year 5%, 5%, 4%, 3%, 2%

Minimum loan £50k

**Revert rate** 9.94% (VVR + 2.64%)

# **Valuation Fees**

Property Value	Valuation Fee
Up to £100,000	£190
£100,001 - £200,000	£265
£200,001 - £300,000	£340
£300,001 - £400,000	£410
£400,001 - £500,000	£525
£500,001 - £600,000	£585
£600,001 - £700,000	£640
£700,001 - £800,000	£695
£800,001 - £900,000	£695
£900,001 - £1m	£745
Over £1m - £1.25m	£1,100
Over £1.25m - £1.5m	£1,220
Over £1.5m - £1.75m	£1,325
Over £1.75m - £2m	£1,565
Over £2m - £2.25m	£1,835
Over £2.25m - £2.5m	£1,955
Over £2.5m - £2.75m	£1,995
Over £2.75m - £3m	£2,115
Over £3m	By negotiation

For Residential Fee Saver products no assessment fee is payable and one free standard valuation is provided for all properties up to £1m.

'No search indemnity insurance' is now permitted for residential and BTL remortgages for properties in England and Wales using a specific Vida approved policy.

This saves time and money for your client during conveyancing by not requiring certain property searches. Available on all owner occupied and BTL property types, including HMOs and Multi Unit Block. Full details in the UK Finance (CML) Handbook. Excludes unencumbered properties or Scotland.

